PREFERRED EQUITY





Club Capital is an Austin-based real estate capital partner providing Common and Preferred Equity for sponsors seeking programmatic capital solutions.

The Club Capital team has been active in the Texas market for the past decade and brings extensive experience in underwriting, development, acquisitions, and asset management.

Our target criteria for preferred equity investments are summarized below. While these terms reflect the target structure in general, we recognize that each project is unique and worth consideration.

PREFERRED EQUITY TARGET INVESTMENT CRITERIA	
SPONSOR	Experienced Sponsor with Proven Track Record
LEVERAGE	 Up to 85% (Senior Debt + Preferred)
INVESTMENT AMOUNT	• \$4M - \$10M Per Project
ASSET CLASS	• "A" "A-"
BASE DEAL TERMS	 Competitive Fixed Interest Rate Current Pay Deferred Pay Minimum Interest Reserve Minimum Two Year Term Coterminous with Senior Debt
FEES	Standard Origination and Exit Fee
PREPAYMENT PROVISIONS	Minimum Multiple
TARGET MARKETS	TexasUtahOther Sunbelt StatesFloridaTennessee
DEFAULT REMEDY	Non-RecourseStandard "Bad-Boy" CarveoutsStandard "Step-In" Rights

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