

# **Preferred Equity Investment Opportunity**

CLASS A MULTIFAMILY
TAVERNA AT THE FORUM | FORT MYERS, FL



## **EXECUTIVE SUMMARY 15% ANNUAL RETURN**

Club Capital is pleased to present a Preferred Equity investment opportunity in Taverna at the Forum, located in Fort Myers, Florida. Directly off I-75, this 251 units Class A multifamily development is nearing completion, with construction progress at 80%.

Club Capital is seeking \$8.6M in Preferred Equity investments from accredited investors through a 506 (c) offering. Investors are expected to receive a return of 15% per annum, structured as a 7% current pay distributed quarterly, with an additional 8% per annum deferred pay upon exit. In the Preferred Equity position, investors will enjoy priority distribution, securing their investment ahead of the \$18.8M common equity and member loans.

(Investments of less than \$100k will receive 12% per annum: 7% current pay and 5% deferred pay).

#### **KEY TERMS**

- Immediate cash distributions paid quarterly.
- Shorter investment period of 14-26 months.
- Redemption mechanisms designed to protect investor interests.

#### PROJECT SUMMARY

Name	Taverna at the Forum
Address	3246 Champion Ring Rd, Fort Myers, FL
Product Type	Class A, Multifamily, Wrap-Style
Unit Count	251
Land	11.29 Acres





#### PREFERRED EQUITY ADVANTAGE

Preferred Equity investments offer investors a variety of advantages, including immediate cash distributions, capital stack seniority, and a more defined holding period, altogether providing a balanced commercial real estate investment alternative.

#### **CONSTRUCTION NEARING COMPLETION**

Taverna at the Forum has already gone vertical and is well into construction, at approximately 80% complete. The first building is expected to deliver in August 2024, with entire project on track for delivery in September 2024.

#### **GROWING WORKFORCE & AFFORDABILITY**

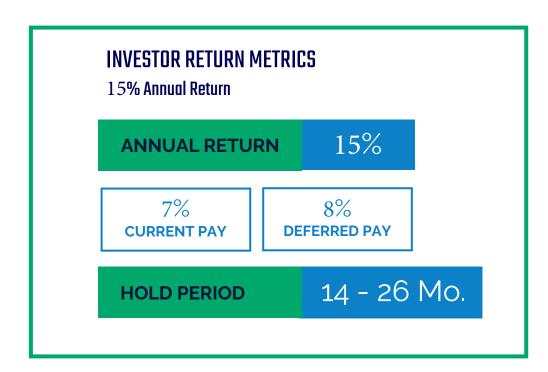
Named the 3<sup>rd</sup> fastest growing city in the nation in 2023, Fort Myers has recorded year-over-year employment gains in nearly every sector, with office-using sectors leading the market. Fort Myers' professional/business services sectors had the fastest annual job growth compared to all other Florida metro areas, an increase of nearly 10% from last year. Additionally, the asset is qualified for Florida's recently approved "Live Local Act" awarding property tax reduction benefits.

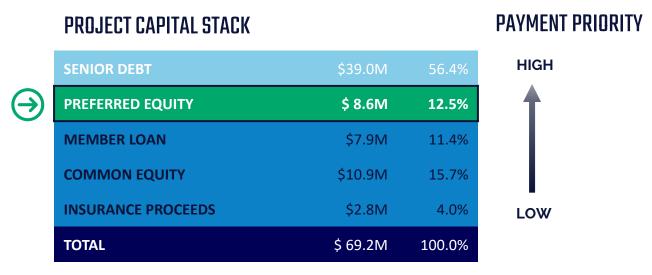
#### REPEAT PARTNERSHIP

The developer is highly respected in the industry, and we have successfully executed two full-cycle investments together, The Stanton and Exeter Place.

## PREFERRED EQUITY

#### 15% ANNUAL RETURN





#### **CURRENT PAY**

Current Pay represents the portion of the Preferred Equity return that is distributed to investors on a quarterly basis, which begins immediately after the Preferred Equity is funded to the project.

#### **DEFERRED PAY**

Deferred Pay represents the portion of the Preferred Equity return that is not distributed during the holding period but is accrued and paid out upon a capital event or exit, such as the sale or refinancing of the property.

### **Preferred Equity is Pouring into Multifamily**

Preferred Equity, a once-sidelined mode of financing, is attracting new investors due to the higher-than-average returns it offers them <a href="Multi-Housing News">- Multi-Housing News</a>





#### **Preferred Equity Becomes the Preferred Lifeline**

The structure is becoming the place more lenders want to be in the capital stack. ~Real Estate Capital USA

## **Preferred Equity Takes Center Stage**

Regarding solutions for refinancing floating rate debt issues, panelists agreed that "Preferred Equity is the go-to strategy." ~ Globest.com





## Preferred Equity and Private Credit Appear to be Here to Stay

"From an investor's point of view, preferred equity returns today are perceived to be closer to standard equity joint venture returns without the risk." <u>CommerialSearch.com</u>

## PREFERRED EQUITY

Preferred Equity in commercial real estate refers to a type of financial tool between common equity and senior debt in the capital stack of a real estate project. It represents a form of financing that offers certain advantages to investors in comparison to common equity investments.



**Capital Stack Seniority:** Preferred Equity ranks higher in the capital structure and is typically entitled to receive distributions before common equity investors. In situations of financial distress or liquidation, Preferred Equity investors are more likely to recover given their priority status.



**Immediate Cash Distributions:** Preferred Equity often provides predictable and consistent income stream in the form of regular distributions. Investors seeking reliable cash distributions as well as meaningful returns may find this attractive.

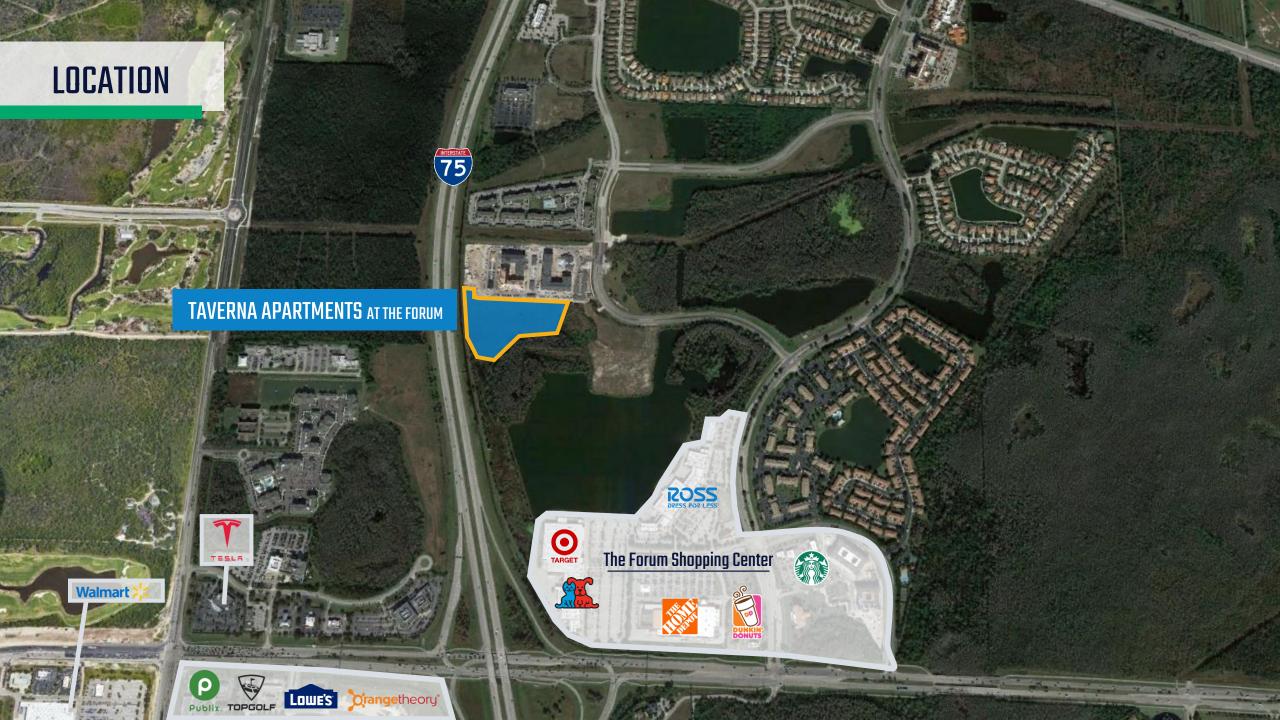


**Short-Term Investment**: A short-term investment provides investors with the advantage of quickly capitalizing on market trends and taking advantage of immediate profit potential. It offers flexibility, allowing investors to adjust their investment strategy and reallocate funds to emerging opportunities.



**Opportunistic Timing:** Investors can capitalize on the market conditions, potentially maximizing returns. By strategically entering the market during opportune moments, investors can take advantage of temporary market inefficiencies to enhance their investment portfolios.





## CONSTRUCTION PROGRESS PHOTOS

Taverna at the Forum is located directly off I-75, one of Florida's most high-traffic thoroughfares. This prime location offers residents easy access to the highway and quicker commutes in all directions. Taverna at the Forum is located within 'The Forum', a 706-acre master-planned community, providing residents with a variety of popular shopping and eating destinations.









## FORT MYERS, FL

Once thought of as a retirement town, Fort Myers has attracted a large number of families, professionals, and students attending Florida Gulf Coast University.

Nicknamed "The City of Palms", Fort Myers is a playground for outdoor enthusiasts, offering miles of freshwater and saltwater channels for snorkeling, fishing, and swimming, in addition to hiking and biking trails, golf, and a variety of other activities.

After sunset, residents and visitors alike can enjoy the vibrant downtown, known as the River District, which offers a variety of bars, restaurants, music and entertainment venues, and beautiful views from the many rooftop lounges.

Rich in history, Fort Myers also draws tourists to its historical landmarks, which include the Edison & Ford Winter Estates. where visitors can see Thomas Edison's laboratories and Henry Ford's workshops.







## FORT MYERS, FLORIDA

Fort Myers was named the Third Fastest Growing Place in the United States according to recent rankings from U.S. News & World Report. With a population growth of over 85% since 2000 and 660k+ jobs, Fort Myers has continued to attract large employers, with the likes of Hertz vehicle rental, and Chico's FAS apparel employing over 1,500 individuals. Growth within Fort Myers has also been complimented by the growing student population attending Florida Gulf Coast University, Hodges University, and a variety of other educational institutions.

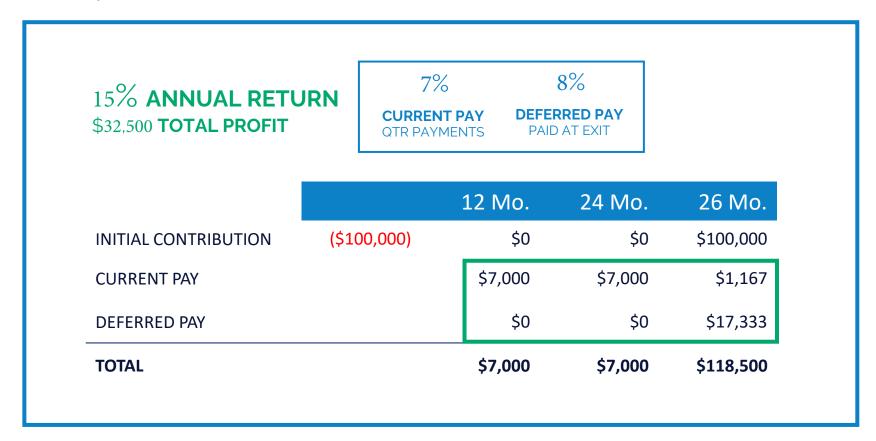






## PROJECTED INVESTOR RETURNS

#### INVESTMENT EXAMPLE \$100K



The chart represents a projection of potential distributions for an investor making a \$100,000 initial contribution. The financial projections contained herein are for general reference only. They are based on assumptions relating to the overall economy and local competition, among other factors. Accordingly, actual results may vary from such projections. A prospective investor must make independent investigations, projections, and conclusions regarding the investment without reliance on this Memorandum or any other Confidential Information.

## **INVESTMENT PROCESS**



**Review Offering Materials** 



**Investor Commitment** 



Complete Investor Subscription Package



Execute Membership in LLC (LIMITED LIABILITY COMPANY)



Wire Funds



Close on Property/Fund the Investment



Receive Quarterly Performance Updates



**Receive Distributions** 

**ELIGIBILITY: Open to Accredited Investors** 

MINIMUM INVESTMENT: \$50,000





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DARIN DAVIS
PRINCIPAL



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# CLUB CAPITAL

Club Capital is an Austin-based commercial real estate owner-sponsor specializing in multifamily acquisitions, development, private equity investments, asset management, and public-private partnerships. Combining over three decades of experience from its principals, Club Capital inherits rigorous practices in all facets of commercial real estate investment and launches with a new aim where vision meets value.

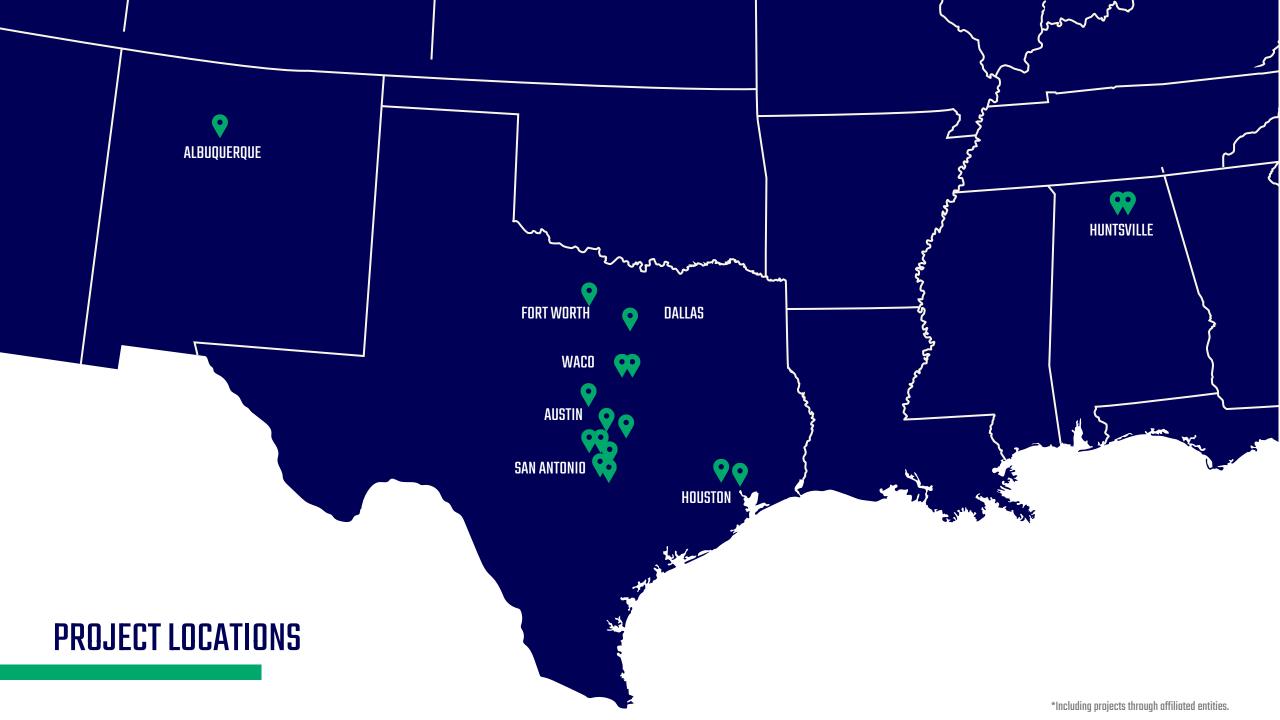
Club Capital partners with reputable sponsors nationwide and provides Preferred Equity investment solutions to various asset types and situations. Driven by programmatic relationships, Club Capital continues to serve institutional investors, family offices, private equity partners, and accredited investors.











CURRENT
COMMERCIAL
PORTFOLIO



**EXTENDED-STAY PORTFOLIO** 

**652 KEYS** 

PROJECTED DELIVERY 2024

TX (4) AL (2)



VISTA AT RAYZOR RANCH

212 UNITS BUILT 2022 DENTON, TX

LIBERTY HILL, TX



PRESERVE AT WOODRIDGE

131 UNITS BUILT 2022 PORTER, TX



ARDEN AT KOHLERS CROSSING

263 UNITS PROJECTED DELIVERY Q1 2024 KYLE, TX



**CAVALRY AT LIBERTY HILL** 

270 UNITS

PROJECTED DELIVERY Q3 2024



HAVEN AT TREELINE

231 UNITS

PROJECTED DELIVERY Q4 2024

TOMBALL, TX

SOLD COMMERCIAL PORTFOLIO



**DEBBIE LANE FLATS** 

331 UNITS **BUILT 2022**  MANSFIELD, TX

LOCKHART, TX



**BUILT 2011** 



AUSTIN, TX



THE CURRENT 188 UNITS

**BUILT 2021** 

**NEW BRAUNFELS, TX** 



THE STANTON

140 UNITS **BUILT 2019** 



**EXETER PLACE** 

**248 UNITS BUILT 2020** 





**CASA TIERRA** 

122 UNITS **BUILT 1974**  ALBUQUERQUE, NM

## TRACK RECORD

AVERAGE INVESTOR RETURN

2.6X

**MULTIPLE** 

4 YRS 3 MOS

**HOLD TERM** 









# Preferred Equity Opportunity TAVERNA AT THE FORUM



CLASS A, MULTIFAMILY, AFFORDABLE, PROPERTY TAX-REDUCTION



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The enclosed proforma information regarding the Project is based on assumptions concerning future events over which the Partnership may have only partial or no control. The selection of assumptions underlying the proforma information is based on Club Capital's judgment and is subject to considerable uncertainty due to general economic and financial changes that may result from future events. To the extent that assumed events or trends do not occur, actual results may differ materially from those set forth in the proforma projections. There can be no assurance that the projections will be realized, and actual results may be higher or lower than the projections. Consequently, the inclusion of projections herein should not be regarded as a representation by Club Capital or the Partnership or any other person that the projected results will be achieved. Club Capital does not intend to update or otherwise revise these projections to reflect circumstances existing after the date hereof or to reflect the occurrence of future events, even in the event the assumptions or estimates underlying the projections are shown to be in error. Prospective investors should not rely on, and will be deemed not to have relied on, the projections in making an investment decision.